



Began in 1941 when Ernie and Edna Olschewsky purchased riverfront property that included six canoes and a few rowboats.

One day, a fisherman asked Ernie if he would ferry him upstream so he could fish the river as he floated down to the point.

Kittatinny Canoes was born.









## Fighting for the River



Kittatinny: Decades of fighting for the Delaware River Basin

- Vocal advocates against the plans to build a dam at Tocks Island
- Ushered in a new era as a designated recreation area
- Nationally recognized Annual River Clean-up

## **The Next Chapter**



After three generations, Kittatinny's next chapter comes by way of another family-owned company, Northgate Resorts.

- Honor the legacy of the Olschewskys and Jones
- Continue advocacy and action protecting the river
- Preserve the heritage of river trip offerings
- Magnify the natural beauty and charm of the area
- Improve and update accommodations to ensure a lasting legacy



Family-owned

Over 24 Camp-Resorts

Most Awarded Camp-Resort Portfolio in the US

**Unique Experiences** 

**Engage Communities** 











# CAMP Fimbo

Outside should always be fun. Like actually fun.

Make the outdoors approachable for all ages

Focus on fun, comfort, and personality





OPENED JULY 2021 OPENED JULY 2022 COMING 2024 COMING 2024























#### **Location Themes:**

- 1. Natural Resources
- 2. Catskill Reinvention

#### **Location Descriptors:**

- Gateway to the Catskills
- 2. River & Water
- 3. Historic









### **ACCOMMODATIONS**

Tents
Personal RVs
Glamping Pods
Treetop Cabins
Park Model RVs
Camping Trailers









## **OCCUPANCY CHANGES**

Current Max Occupancy of Kittatinny: 2,838
Future Max Occupancy of Camp Fimfo: 2,346
Difference of Occupancy: -492

Camp Fimfo Catskills maximum occupancy will be 17.34% lower than the current maximum occupancy of Kittatinny.

### **OCCUPANCY CHANGES**

Kittatinny guests typically stay for 2-3 nights, often on the weekend.

Camp Fimfo guests typically stay for 3-4 nights and are more likely to stay during the week.



With longer stays, campers are more likely to explore the area and support local businesses.

## **Amenities**

Mini Golf
Hot Tubs
Wading Pool
General Store
Sports Courts
Jumping Pillow
Welcome Center
Water Playground



## **Adventures**

#### **Continued:**

River Trips Zip Line

#### New:

**Mountain Coaster** 









3854 STATE ROUTE 97 BARRYVILLE, NY 12719
CONCEPTUAL MASTER PLAN AUGUST 8TH 2022



## Park Improvements

**Pavilion Sports Court** Wifi Upgrade Mini Golf Course **Rental Cart Facility** Zipline Improvements Playground Structures Water Playground/Pool **Recreational Amenities Bathhouse Renovations Outdoor Fitness Facilities** Adventure Center Renovation Cedar Rapids Restaurant Upgrade

## Park Improvements Cont.

**Electrical Upgrades New Maintenance Shop** Landscaping and Fencing Adventure Center Renovation Road and Parking Improvements Solid Waste Collection Infrastructure Wastewater Collection and Treatment Stormwater Management Infrastructure Well/Water Supply Infrastructure Upgrades Gate House and Other Management Housing Upgrades

### **Job Creation**

- Create 89 full-time job equivalents
- Over \$2.5 million in annual wages
- 9 additional management positions





## **Job Creation Cont.**

#### **Management Positions:**

**General Manager Director of Facilities & Operations Operations Manager** Facilities Manager **Executive Housekeeper Administrative Manager** Guest Experience Manager Food & Beverage / Retail Manager **Executive Chef** 

## **Economic Impact**

Investment and upgrades into the Kittatinny property will increase sustainable growth through tourism, and increase awareness of Barryville, New York by bringing new families to the region.

### 2.5 million

adults living within two hours of Kittatinny who participate in camping one or more times a year.

### 1.5 million

adults to engage in canoeing and kayaking, critical to the river trip offering.

## **Environmental Considerations**

Continuation of annual "On and Under" River Cleanup









## **Environmental Considerations**

- Northgate pursues minimal tree removal by using natural landscape for placement of amenities and accommodations.
- Retention areas are being added for additional protection.
- Preservation of the heritage and story of the D&H Canal on the property.

## **Thank You!**







